

## InQuinox Consulting Services Data Protection and DR Services

### InQuinox Facts

- Global IT data experts in:
  - Data Protection
  - Disaster Recovery
  - Datacenter Migration
- Professional Services:
  - Software Development
  - Hardware Design
  - IT Consulting
- Certified with:
  - Symantec
  - HDS
  - Brocade
- Engineered and Built in the USA!
  - Hardware & Software solutions
- Privately Held since 2007
- Headquartered in Austin, TX

### Mission Statement:

*InQuinox builds on the latest IT technology to engineer and deliver best-in-class consulting services and innovative solutions to the evolving data protection market.*

### Highlights

- Proven Experts in Disaster Recovery assessments, planning, review, procedural testing, controls, and correction
- Premier customer support including onsite expertise for DR testing, DataCenter migrations, upgrades to backup policies and other data protection management and system deployments projects
- Solution development partners with Symantec/VERITAS products
- Backup solution and migration experts; facilitating conversions from one backup solution to another (i.e. NetWorker to NetBackup)
- Stable of talented IT consultants with a network of IT talent across North America to support specific projects
- Specializing in mid-size to large-size enterprises

### Simplicity and Scalability

InQuinox was founded by data storage technology veterans to tackle the most pressing IT storage challenges facing CIOs today: managing the complexity and the costs caused by data proliferation.

InQuinox helps IT organizations avoid reactive crises management, which is inefficient, costly and unsustainable. We are committed to developing the best IT products for the worst IT problems. We provide consulting services, hardware and software products that address specific needs within IT organizations.

InQuinox serves any size enterprise or organization that has a data center and/or remote offices. Our products and services help IT professionals, better manage data storage environments by providing data protection, data center migration, disaster recovery services and consulting services, as well as hardware and software products to improve efficiency and lower technology costs.

### Expert Help for Data Protection Assessments, Software Administration, Implementation, Upgrades and Migration

Sometimes all you need is a little advice from a trusted outsider, or even a team of outsiders with a wealth of experience, proven methodologies, and vast experience with data protection tools in real-world situations. Sometimes you need someone to roll up their sleeves, get dirty and get it done. InQuinox consultants are at your service whenever, wherever you need assistance with enterprise data protection. Most of our customers operate multiple locations across several countries, and rely on our team to support them wherever their offices are located. Our pool of talent spans North America and we are capable of supporting your needs around the world.

InQuinox Consulting Services will increase your operational efficiency while minimizing the risks within your operations. Our expertise in Disaster Recovery has enabled our customers to not only test, but withstand disasters which others could not have survived.

*"Absolute dedication to quality solutions. A highly technical team that can work under complex project requirements in an extremely visible, high-cost, time sensitive environment. The cornerstone of our project's success was InQuinox."*

(Client – Well-known database management company)

*"I want to let you know how much we truly appreciated your knowledge of NetBackup DR and your professionalism in working as a team with <customer, consulting partner and DR partner> to progress this test farther than we have ever been able to go."*

(Client - Senior Manager at a Top 5 US Bank)

*"<Customer> said it best last night on the status call and in their willingness to spend \$\$ to extend the test. 'Not everything went as planned, but they were so impressed with the results they were getting from the teamwork that <Project Manager> thanked everyone again on tonight's call for himself and on behalf of <customer>'s senior leadership. Please do relay our thanks to your wives and families and let them know how much we appreciate their consideration for agreeing to let you stay on the extra day.' We are very, very glad and fortunate to have had the pleasure of working with both of you as part of the DR team."*

(Client - Senior Manager at a global management consulting, technology services and outsourcing company)

## InQuinox is Committed to Your Success

Our core principles dictate that when you succeed – we succeed. We are committed to ensuring your success through:

- Innovation and solutions designed to improve our customers' operational efficiency
- The pursuit of excellence through innovative industry leading products, thought leadership, and cutting edge R&D.
- An appreciation for the value of our employees through continual investment in developing their talents and by providing balanced work lifestyles.

### How to reach us:

Learn more about our products and services at: [www.inquinox.com](http://www.inquinox.com) or call us for a complimentary consultation at 1-800-495-2959.



## InQuinox Areas of Specialization

InQuinox conducts client specific infrastructure assessments of backup/recovery operations to ensure that companies are fully capable of recovering their data as fast as possible, with no data loss. Our policies and procedures are time-tested, and we deliver documentation sets upon which IT Operations can conduct business.

- **Datacenter Migrations**
  - Fast & easy server and storage migration
- **Backup Architectures & Performance**
  - NetBackup Deduplication Option, PureDisk and PDDO
  - Media Server Load Balancing
  - Data stream multiplexing
  - NetBackup off-site Vaulting
  - SAN Client backups
  - Synthetic and Optimized synthetic backups
  - OpenStorage API
  - Remote NDMP Multiplexing
- **Administrative Simplicity**
  - Storage Lifecycle Policies (SLPs)
  - Bare Metal Restore (BMR)
  - Web-based Operator Console
  - Integrated advanced VMware backup
  - Disk Storage Units (DSUs)
  - Data Classification
  - VMware vStorage API Integration
  - NDMP Deduplication Stream Handler
  - AIR (Auto Image Replication)
  - Reporting
- **Clustering and Replication**
  - VERITAS Cluster Server (VCS)
  - Storage Foundation Suite (SFS)
  - VERITAS Volume Replicator (VVR)
- **Disaster Recovery**
  - Assessments, planning, testing
- **High-Availability**
  - Clustered and/or replicated NetBackup master servers
- **Data Protection Security**
  - NetBackup Access Controls (NBAC)
  - NetBackup Auditing Controls
  - Encryption for "Data at Rest"
- **Restore Performance**
  - Fibre Transport Media Servers
  - Granular (file-based) recovery for VMware, SharePoint, Exchange, and Active Directory
- **Data Protection Reporting**
  - OpsCenter and OpsCenter Analytics
  - Standard and tailored reports
  - Charge-back capabilities
- **Scalability**
  - Expansion in multiple dimensions: storage, network, availability, and performance
- **Storage platforms**
  - NetApp, EMC, HDS, HP/3PAR, IBM, Quantum, Oracle/STK
- **Operating system platforms**
  - Windows, Linux, Solaris, AIX, HP-UX
- **Geographic territory**
  - Services delivered worldwide